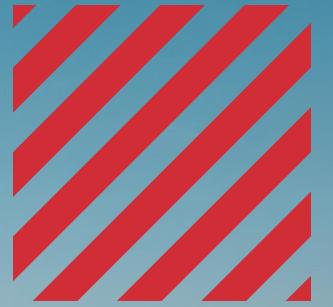


LTNESPAÑA-PORTUGAL

L'ALIANXA TRAVEL NETWORK

YOUR DMC
IN SPAIN
AND PORTUGAL





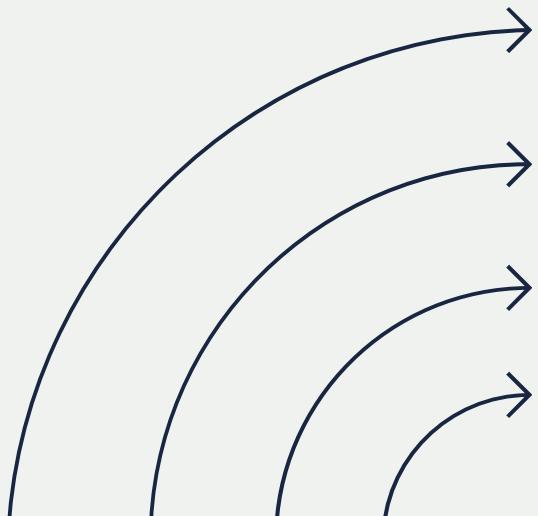
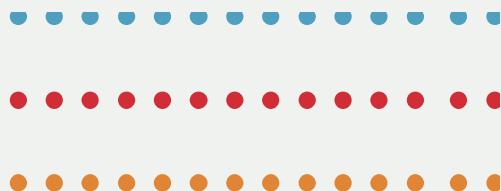
If you have chosen Spain or Portugal as the next destination for your event, at LTN we are your expert team with local response.

LTNESPAÑA-PORTUGAL

L'ALIANXA TRAVEL NETWORK



WHO WE ARE



We are an urban DMC in Spain and Portugal, with a highly qualified local team of professionals to manage all kinds of groups and individual bookings.

A DMC with extensive expertise in incentive travel experience of high level and a variety of options for corporate meetings for international clients by providing customised and personal service.

SOMOS AVORIS



LTN is part of Ávoris Corporación Empresarial, a group with a strong financial structure and the most important tourism group on the Iberian Peninsula.

At Ávoris, we coexist with more than 40 highly specialized brands.

ANNUAL TURNOVER

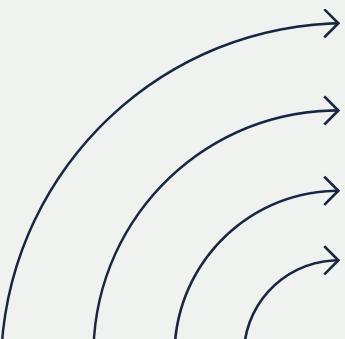
€4.400MM

RETAIL OUTLETS

1.645

STAFF MEMBERS

+6.300



OUR CLIENT

Our client is a professional, demanding and sophisticated traveller seeking local assistance that will make him feel at home.



OUR VALUES



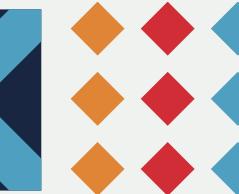
DEEP KNOWLEDGE
OF LOCAL MARKET



INNOVATION,
CREATIVITY &
STYLE



PRIVACY

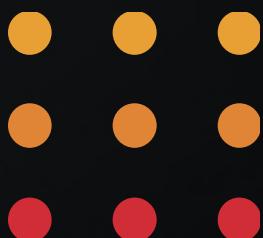


SERVICE FLEXIBILITY,
RESPONSE CAPABILITY
AND NEEDS ADJUSTMENT



CONTINUOUS
AVAILABILITY

WE CREATE
UNIQUE EXPERIENCES
FOR YOUR EVENT
IN SPAIN
AND PORTUGAL



SERVICES

We help you by creating unique experiences. We design events and trips to live our destination with authenticity.



Accommodation

Assistance & support

Transfer services

Private or regular excursions

Successful team building programs

Wine tasting experiences

City walking tours with tapas

Private services

Sport events (featuring soccer games)

Trade fairs and congresses

Assistance & Support 24/7 year round.

OUR CREATIVE TEAM, CRAFTING COOL STUFF

Because there is nothing more powerful than a good idea, we always start from the concept to create a fresh claim, image and creative development. We love events that have a lot to tell. Storytelling, graffiti, decoration and scenography, content development or selection of specialized speakers. With our Creative Team we have the perfect tools to design a high impact events.



Creative Direction

Art Direction

Technical Production

Graphic Designers

Content Creator

Digital Communication specialist

Photo and Video makers

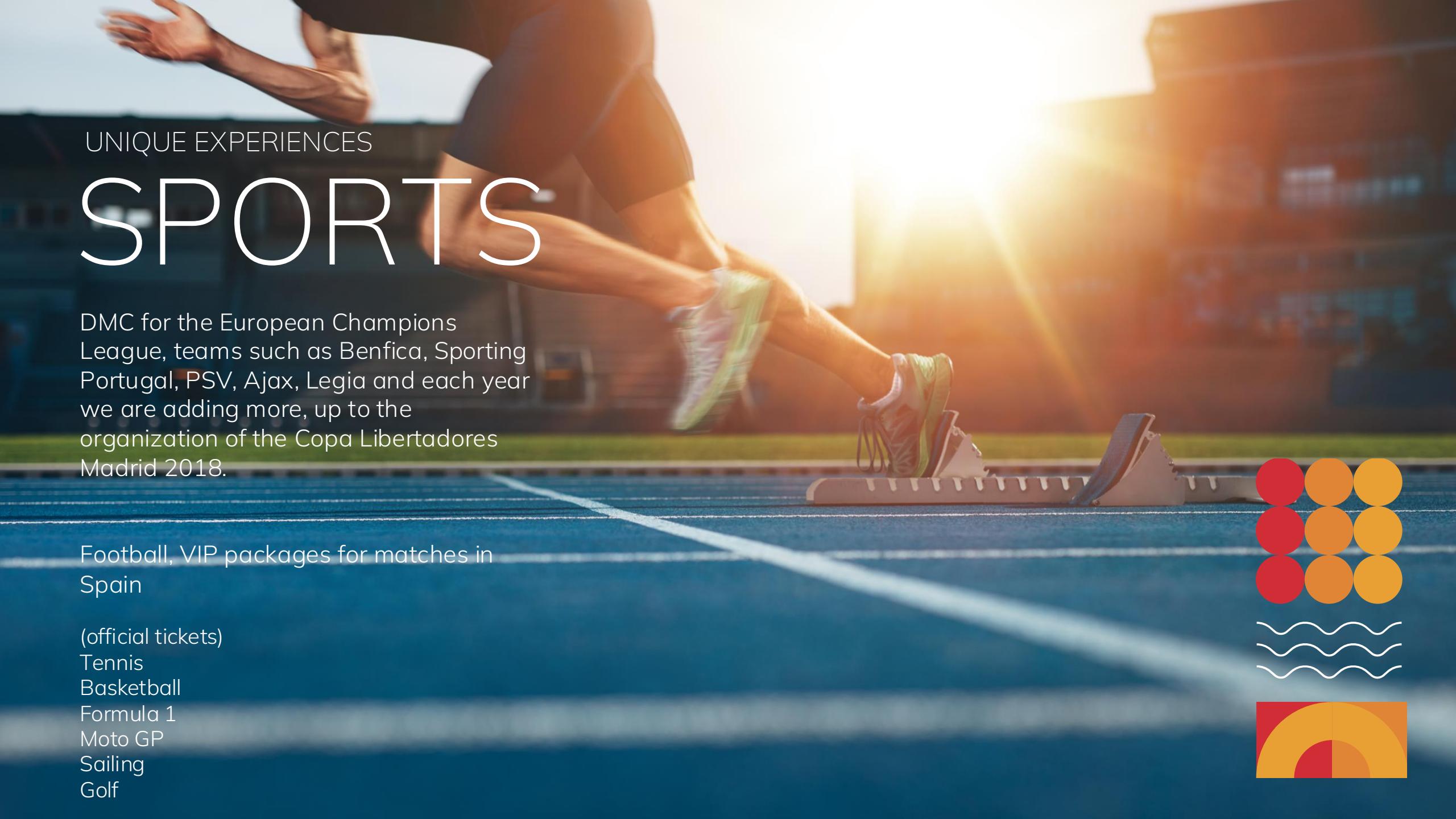
UNIQUE EXPERIENCES

FAIR & CONGRESS



We support major international conferences such as the Mobile World Congress, and a multitude of medical conferences thanks to our colleagues at BCO Congresos.

We manage top clients such as: Pfizer, GSK, Sanofi Aventis, Merck, Novartis, Roche. A customer profile with very specific needs that we know in depth.



UNIQUE EXPERIENCES

SPORTS

DMC for the European Champions League, teams such as Benfica, Sporting Portugal, PSV, Ajax, Legia and each year we are adding more, up to the organization of the Copa Libertadores Madrid 2018.

Football, VIP packages for matches in Spain

(official tickets)

Tennis

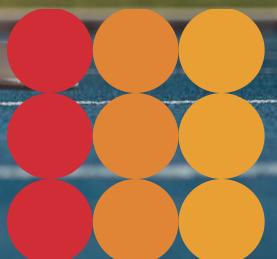
Basketball

Formula 1

Moto GP

Sailing

Golf





UNIQUE EXPERIENCES

GASTRONOMY:



Discover two destinations full of flavour,
where gastronomy is an essential part.

Access to all kinds of restaurants,
featuring local cuisine:

Theme menus.
Perfectly combined Lunch & Dinner.
A wide range of catering.
Private cooking classes.
Wine tasting excursions.
Guided tours and accommodation in wineries.

UNIQUE EXPERIENCES

CULTURE



Centuries of history forge a rich heritage full of unique treasures. We help you to design unique agendas, with moments to discover all the "must-sees" to get to know us.

Private tours guided by local experts:

Museums
Landmarks
Heritage buildings
Art Galleries and Ateliers

UNIQUE EXPERIENCES

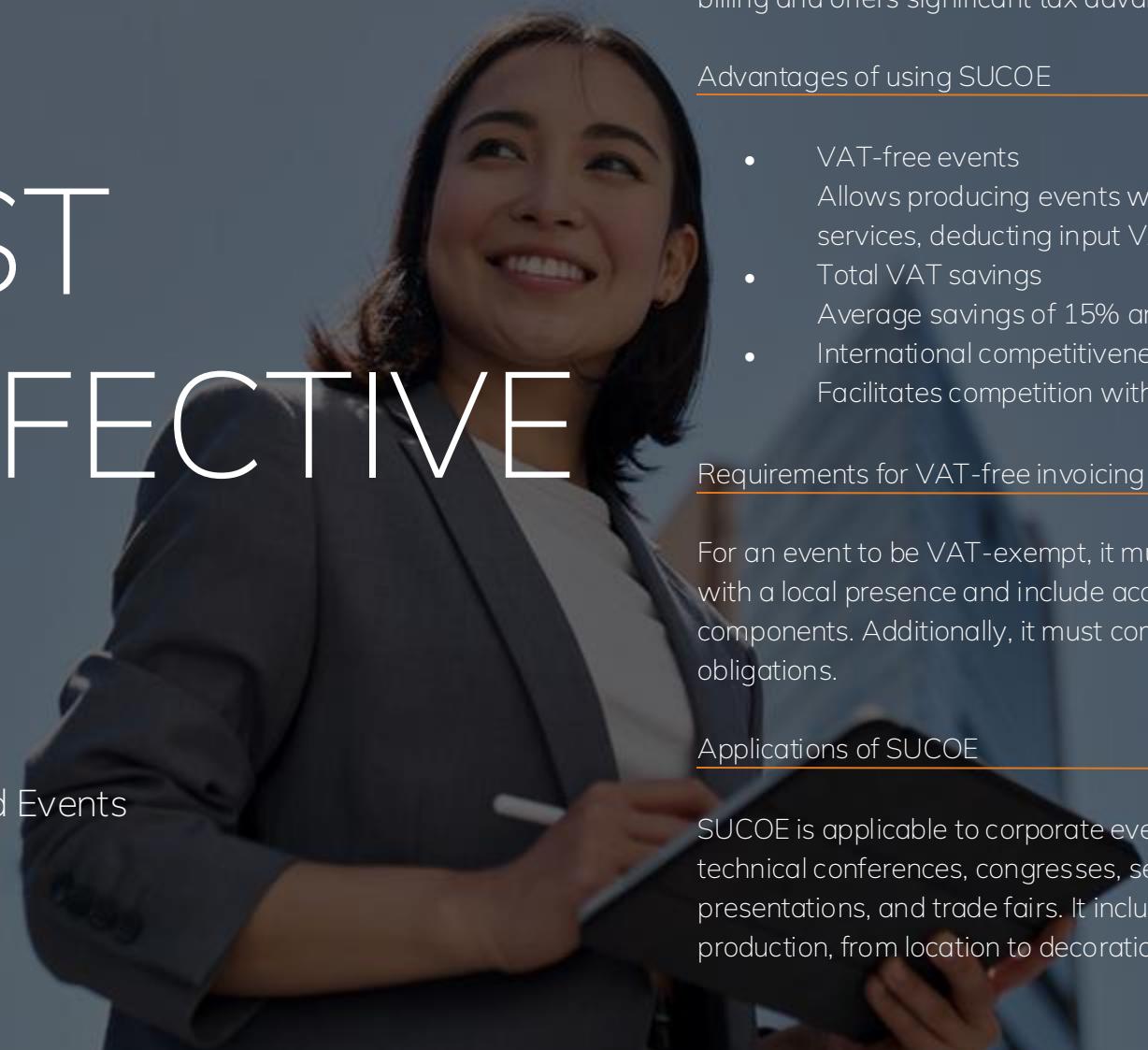
TRADITIONS

Celebrating is part of our way of life.
Learn about the traditions and festivals
that make us who we are.



SELECT THE MOST COST-EFFECTIVE BILLING

SUCOE
Single Complex Service
for the Organization of Congresses and Events



SUCOE (Single Complex Service for the Organization of Congresses and Events) is an initiative that promotes commerce in Spain, allowing agencies to organize events and deduct VAT jointly in a single invoice. This simplifies billing and offers significant tax advantages.

Advantages of using SUCOE

- VAT-free events
Allows producing events with a single invoice that includes all services, deducting input VAT.
- Total VAT savings
Average savings of 15% and up to 21% depending on the service.
- International competitiveness
Facilitates competition with foreign agencies.

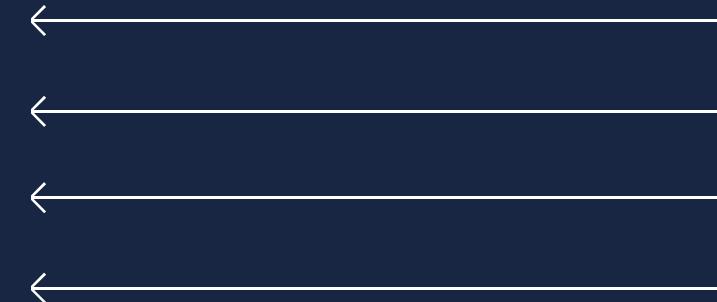
Requirements for VAT-free invoicing

For an event to be VAT-exempt, it must be organized by a Spanish agency with a local presence and include accommodation and meeting space components. Additionally, it must comply with all tax conditions and obligations.

Applications of SUCOE

SUCOE is applicable to corporate events such as business meetings, technical conferences, congresses, seminars, conventions, product presentations, and trade fairs. It includes all necessary services for the event production, from location to decoration.

OUR COMPANY



LTNESPAÑA-PORTUGAL
L'ALIANXA TRAVEL NETWORK



Barceló
HOTEL GROUP

We are part of Ávoris Corporación Empresarial, a leading International Group with more than 80 years of experience in the market and continuously growing.

Our Hotel division has over 140 hotels in 17 countries which makes us the third largest hotel chain in Spain and one of the most important in the world.

Our long history, dimension and value have placed us among the most prominent companies in the world for the tourism industry.



TOGETHER WE GO FURTHER!

As LTN partners, we put all our support at your disposal, offering your clients the best and most competitive service with personalized attention.

LET'S GET STARTED!

LTNESPAÑA-PORTUGAL
L'ALIANXA TRAVEL NETWORK

jj.covisa@avoristravel.com

